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An Industry Perspective

- The Automotive Recycling Industry is no longer a “Junkyard”
- We are recyclers
- Our industry is beneficial to the environment
- Our industry can also be profitable
- Crucial role in the efficient, ecological disposal of inoperable motor vehicles

Some Industry Statistics

- \$25 Billion in Annual Sales
- 16th Largest Industry in U.S.
- Recycle 4 million motor vehicles annually (in the U.S. and Canada)
- Saving an estimated 11 million gallons of oil that would otherwise be used in the manufacture of new replacement parts.
- Recycling vehicles provides enough steel to produce almost 13 million new vehicles.

Source Automotive Recyclers Association Survey

More Statistics

- The majority of automotive recycling businesses used a computerized inventory system.
- Automotive recyclers provide wholesale and retail customers quality parts that sell for up to 50% less than the comparable new parts.
- Automotive recycling businesses employ over 46,000 people at more than 7,000 businesses in the United States.
- An estimated 86% of automotive recycling companies is full-service and employs 10 or fewer people.

- Source Automotive Recyclers Association -- Survey

Automotive Recycling in NYS

- The ARANY
- Approximately 180 Members
- Working to assist our members to comply with Environmental and Motor Vehicle Laws and Regulations
- CAR-NY
- ARA programs

Changing Business Model

- There are still a number of small yards with acres of cars
- Two kinds of Yards
 - U-Pullit
 - Full Service

The Modern Yard

- Full Service
- Some Specialize in specific makes
- Highly Computerized
- Bar Coded
- A Limited number of vehicles stored
- Not an auto museum
- Parts are taken stored and sold
- Price of scrap is high